

Vendor Terms & Policies for 2010 U.S. Elite Challenge and J.O. Championships

Date: June 25-July 2, 2010

Venue: Virginia Beach Convention Center
1000 19th St
Virginia Beach, VA

U.S. Elite Challenge: Immediately prior to the J.O. National Championships, USA Gymnastics will host the U.S. Elite Challenge, a qualifier for the junior and senior elite athletes. We anticipate 100 athletes competing and the event is June 25-27. Equipment setup will be June 24, 4:00 pm – 6:00 pm and June 25, 8:00 am – 2:00 pm. The vendor area will be set at that time. If you do not wish to provide merchandise at that time, space will still be set aside for you; however, you will not be allowed to drive into the hall at a later date, since all equipment will be in place on June 25.

J.O. Championships: Approximately 1600 athletes from 200 clubs, 400 coaches, 75 judges will participate. June 30 will have the largest crowd due to the Grand March and Regional All-Star competition on that day. The largest number of athletes will compete July 1-2; however, because of the way the competition is scheduled, there is not a great difference in the number of competitors each day.

Exclusive Rights: Again this year, we have two vendors who have exclusive rights. Northwest Designs has exclusive rights to the event-related and USA Gymnastics logo merchandise, shorts, flannel pants and stuffed animals. Other vendors may not sell items using the USA Gymnastics logo or the event logo unless prior permission is given. Sportswear must not refer to the National Championships, such as Virginia Beach, 2010, Nationals 2010, etc. Novelty items may refer to the National Championships, but must not display the logo. Northwest Designs has agreed to allow other vendors to sell shorts or flannel pants, provided they have permission from Northwest Designs and agree to sell the merchandise at a price that is equal to or higher than that of a similar Northwest Designs product.

Elite Sportswear, a sponsor of the USA Gymnastics Jr. Olympic program, is the only vendor allowed to sell leotards, warm-ups and trampoline shoes.

Phones: [Order from VBCC](#)

Electricity: Order on Display Booth Contract. Cost is \$85 per drop.

Percentage to Organizer: 15% payable to USA Gymnastics based on gross sales
Due JULY 2 or at move-out to Ann Sims.
See Vendor Report form on page 4.

Sales Tax: **Applicable state tax must be collected on gross sales. Contact the State of Virginia concerning sales tax issues. [Get a sales tax form.](#)**

Shipping: The Convention Center will accept freight no earlier than June 24. **For shipments prior to June 24, contact Kathy Tyler.** Convention Center shipping address:

Hold for USA Gymnastics (Hall A-C)
Virginia Beach Convention Center
1000 19th St
Virginia Beach, VA 23451-5674

Contact Prior To the Event: Kathy Tyler
806-637-8670 x 23

On-Site Contact: Ann Sims
317-985-2711

Set-up: Thursday, June 24, 4:00-6:00 pm and Friday, June 25, 8:00 am-2:00 pm

Tear-down: Friday, July 2, after competition. Exceptions must be approved by on-site contact.

Signed contracts and booth fees are due in the T&T Program Office on June 1. If you have any questions, please call Kathy Tyler at 806-637-8670, ext. 22.



CONTRACT FOR DISPLAY BOOTH

**2010 TRAMPOLINE & TUMBLING
U.S. ELITE CHALLENGE & J.O. CHAMPIONSHIPS
JUNE 24-JULY 2
VIRGINIA BEACH CONVENTION CENTER
VIRGINIA BEACH, VIRGINIA**

Company Name _____

Contact Name _____

Address _____

City _____ State _____ Zip _____

Cell Phone _____ E-mail: _____

Arrival date: _____ Departure date: _____

Products to be displayed and/or sold (*Note: Northwest Designs has exclusive rights to the event related and USA Gymnastics logo merchandise, shorts, flannel pants, animals and medal-engraving. Other vendors may not sell items using the USA Gymnastics logo or the event logo. Sportswear must not refer to the National Championships, such as Virginia Beach 2010, Nationals 2010, etc. Novelty items may refer to the National Championships, but must not display the logo. Northwest Designs has agreed to allow other vendors to sell shorts or flannel pants, provided they have permission from Northwest Designs and agree to sell the merchandise at a price that is equal to or higher than that of a similar Northwest Design product. Elite Sportswear is the official sponsor of the USA Gymnastics Jr. Olympic Program, therefore they have exclusive rights to all leotard, warm-up and trampoline shoe sales*):

Booths & Tables: Please reserve the following:

NUMBER	ITEMS	TOTAL
____ Booth(s) @ \$200	10' x 15' booth Includes: 2 skirted tables, 2 chairs, pipe & drape, 2 meal passes	\$ _____
____ Booth(s) @ \$250	20' x 15' booth Includes: 3 skirted tables, 4 chairs, pipe & drape, 2 meal passes	\$ _____
____ Booth(s) @ \$300	30' x 15' booth Includes: 4 skirted tables, 6 chairs, pipe & drape, 2 meal passes	\$ _____
____ Additional Skirted Tables @ \$20	Vendors are allowed to bring additional tables of their own, or order here.	\$ _____
____ Electrical Drops @ \$85	Electrical Drops are regular 120 outlets. If you have other electrical needs, contact the VBCC.	\$ _____
TOTAL OWED TO USA GYMNASTICS		\$ _____

Credentials: Credentials for admission to Hall A-C may be picked up at the Competition Office on June 24. List staff members who require a credential.

Return the signed contract and booth fees to the T&T Program Office on or before June 1.

Paying by: _____ Check _____ Credit Card

<p>I, _____, authorize USA Gymnastics to charge the following credit card for the total amount of \$_____.</p>	
Credit Card Type _____	Expiration Date (mm/yy) _____
Name on Credit Card _____	
Card Number _____	
Signature _____	Date _____

As a vendor at the USA Gymnastics Trampoline & Tumbling 2010 U. S. Elite Challenge and/or J.O. National Championships, I agree to abide by the terms and policies set forth in this contract and Addendum 1.

Please sign and date.

Date _____

Date _____

Vendor

USA Gymnastics